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# 廣州藥業股份有限公司

### **Guangzhou Pharmaceutical Company Limited**

(a joint stock company with limited liability established in the People's Republic of China)

(H Share Stock Code: 0874)

### 2007 FIRST QUARTERLY REPORT

#### 1. IMPORTANT NOTICE

- 1.1 The board of Directors (the "Board"), the supervisory committee (the "Supervisory Committee") of Guangzhou Pharmaceutical Company Limited (the "Company") and its Directors, Supervisors and senior management collectively and individually accept full responsibility for the authenticity, accuracy and completeness of the information contained in this quarterly report and confirm that there are no false information, misleading statements or material omission in the quarterly report.
- 1.2 The Directors of the Board attended the 31st Meeting of the third session of the Board held on 27 April 2007, among whom Mr. Chen Zhinong appointed Mr. Yang Rongming to attend and vote on his behalf, and Mr Wong Hin Wing (an Independent Non-executive Director) attended the meeting by means of telephone communication.
- 1.3 The financial reports of the Company and its subsidiaries (collectively the "Group") and the Company for the first quarter ended 31 March 2007 (the "Reporting Period") contained in the 2007 quarterly report were prepared in accordance with PRC Accounting Standards and were unaudited.
- 1.4 Mr. Yang Rongming (the Chairman), Mr. Shi Shaobin (Director and General Manager), and Mr. Chen Binghua (the Financial Controller and Senior Manager of the Finance Department), individually accept responsibility for ensuring the authenticity and completeness of the financial reports contained in this quarterly report.
- 1.5 This quarterly report is published in Hong Kong pursuant to 13.09 (2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.
- 1.6 This quarterly report is published in both English and Chinese. In the event that different interpretation occurs, the Chinese version shall prevail.

### 2. CORPORATE INFORMATION

Total

### 2.1 Principal financial data and indicators

Frincipal imancial data and indic	ators		
Items	As at 31 March 2007 (unaudited)	As at 31 December 2006 (unaudited)	Changes as compared with 31 December 2006
Total assets (RMB'000) Shareholders' fund (excluding	5,887,688	5,453,284	7.97
minority interests) (RMB'000)	2,865,722	2,790,365	2.70
Net assets per share (RMB)	3.53	3.44	2.70
Note: The financial data as at 31 Decemnew PRC Accounting Standards,		bove chart were restat	ed in accordance with the
		1 January- 31 March 2007 (unaudited)	Change as compared with the same period of 2006 (%)
Net cash flows from operating activ		5,665	120.01
activities per share (RMB)	r 0	0.01	120.01
			Change of the Reporting Period
	1 January-	1 January-	as compared with
	31 March 2007	3 March 2007	the same period
	(unaudited)	(unaudited)	of 2006 (%)
Net profit (RMB'000)	75,358	75,358	10.18
Earnings per share (RMB)	0.093	0.093	10.18
Earnings per share (diluted) (RMB)		0.093	10.18
Return on net assets (%)	2.63	2.63	3.14
Return on net assets after deducting non-operating items (%)	2.63	2.63	_
Non-operating items (1 January t	o 31 March 2007)		<b>Amount</b> ( <i>RMB</i> '000)
			(-11.12 000)
Gain/(Loss) arising from disposal o	f non-current assets		(8)
Government subsidies recognized a			416
Income/(Loss) of entrusted loans			(279)
Other non-operating income and ex	penses excluding th	e above items	(149)
Income tax effect	1		(41)
Minority interests effect			(71)

(132)

# 2.2 Number of Shareholders and the Top Ten Shareholders holding the Company's Shares not subject to selling restrictions as at 31 March 2007 (with the Share Reform Plan completed)

As at 31 March 2007, there were 24,468 shareholders in total, including 6 shareholders holding the state-owned shares, 24,435 shareholders holding domestic listed RMB-denominated ordinary shares (A shares) and 27 shareholders holding overseas listed ordinary shares (H shares).

As at 31 March 2007, the top ten shareholders holding the Company's shares not subject to selling restrictions are set out below:

Shareholders	No. of listed shares held as at the end of the Reporting Period (share)	Nature of shares (A\B\H shares or other shares)
HKSCC Nominees Limited	218,772,299	H shares
Agricultural Bank of China — Da Cheng		
Selective Growth Mixed Securities		
Investment Fund	7,404,472	A shares
ICBC — Southern Active Allocation		
Securities Investment Fund	4,227,177	A shares
Bank of China-E Fund Steady Growth		
Securities Investment Fund	3,847,038	A shares
Jiu Jia Securities Investment Fund	2,976,640	A shares
Bank of Communications-Ke Hui		
Securities Investment Fund	2,900,000	A shares
Industrial Bank Co., Ltd — Lombarda		
China New Trend Stock-oriented		
Investment Fund (LOF)	2,749,917	A shares
Bank of China-E Fund Strategic Growth		
Securities Investment Fund	2,312,936	A shares
Western Securities Co., Ltd	1,607,537	A shares
Bank of Communications — Orient Dragon		
Mixed Open-ended Securities		
Investment Fund	1,154,958	A shares

*Notes:* As notified by HKSCC Nominees Limited, the H shares under its name were held on behalf of its several clients.

#### 3. MAJOR EVENTS

## 3.1 Significant changes in major accounting items and financial indicators of the Company's financial statements for the Reporting Period

Applicable	☐ Not ap	plicable		
Accounting items	As at 31 March 2007 (RMB'000)	As at 1 January 2007 (RMB'000)	Change (%)	Reasons for change
Taxation payable	60,303	38,456	56.81	The increase in added value taxes and enterprise income tax for the Reporting Period.
Prepaid expenses	49,724	12,796	288.59	The increase in provisions for advertising, research and development.
Accrued expenses	3,152	1,097	187.20	The prepaid rents by chain pharmacies of certain trading subsidiaries of the Company at the beginning of the year of 2007.
	1 January to	1 January to		
item	31 March 2007 (RMB'000)	31 March 2006 (RMB'000)	Change (%)	Reasons for change
Investment income	8,778	13,164	(33.31)	The Company received an investment income of RMB4,486,000 from
				Nan Fang Packaging Co., Ltd in Fo Shan City during the corresponding period of 2006.
Non-operating expense	es 428	2,578	(83.39)	
Non-operating expenses  Net cash inflow generating from operating activities	5,665	2,578 (28,314)	(83.39) 120.01	Fo Shan City during the corresponding period of 2006.  The Group strengthened its internal management, which resulted in the decrease in fines and overdue fines

### 3.2 Explanation and analysis on major events and their impact and solutions

☐ Applicable	✓ Not applicable
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### 3.3 Performance of the undertakings by the Company, its shareholders and beneficial owner

Applicable	☐ Not applicable	
Name of shareholders	Special commitments	Performance
Guangzhou Pharmaceutical Holdings Limited ("GPHL")	The shares subject to selling restrictions held by GPHL shall not be listed and traded, nor transferred within 12 months from the date of implementation of the share reform plan. Upon the expiry of that 12 months period, GPHL will not dispose of its shares (which are originally shares subject to selling restrictions) which exceeds 5% and 10% of the total number of the issued shares of the Company in the following 12 months and 24 months respectively.	Executed
China Greatwall Asset  Management Corporation	The non-circulating shares held by China Greatwall Asset Management Corporation shall not be listed and traded nor transferred within 12 months from the implementation of the share reform plan.	Executed

During the Reporting Period, the changes of shareholdings of shares subject to selling restrictions held by the Company's shareholders are set as follows:

	Number of	Number of shares	D 6		Number of
Shareholder	shares held before change (share)	involved in the change (share)	Reason of the change	Date of the change	shares held after change (share)
GPHL	468,603,509	(56,090,000)	Transferred by way of court ruling	_	412,513,509
Guangzhou Beicheng Rural Credit Coorperative	0	46,670,000	Transferred by way of court ruling	23 March 2007	46,670,000
Guangzhou Xinjiao Rural Credit Coorperative	0	4,220,000	Transferred by way of court ruling	9 February 2007	4,220,000
Guangzhou Xinfeng Rural Credit Coorperative	0	3,480,000	Transferred by way of court ruling	9 February 2007	3,480,000
Guangzhou Baiyun Rural Credit Coorperative	0	1,720,000	Transferred by way of court ruling	23 March 2007	1,720,000

3.4	Early warning and explanation for negative impact on profit for the next reporting period, or significant profit fluctuation in comparison to the same period of 2006			
	□Ар	plicable	✓ Not applicable	
3.5 Explanation on the difference in respect of shareholders' funds at 1 January 2007 stated in the balance sheet contained in this quarterly report and the Difference o Shareholders' Funds prepared under the Previous and the Current Accounting Standards				
	□Ар	plicable	✓ Not applicable	
	Note:		e balance sheet, income statement and cash flow statement of the Company been published on the website of the Shanghai Stock Exchange at http://	
			By Order of the Board  Yang Rongming  Chairman	

Guangzhou, the PRC, 27 April 2007

As at the date of this announcement, the Board comprises Mr. Yang Rongming, Mr. Shi Shaobin, Mr. Chen Zhinong and Mr. Feng Zansheng as Executive Directors, and Mr. Wu Zhang, Mr. Wong Hin Wing and Mr. Zhang Heyong as Independent Non-executive Directors.

Please also refer to the published version of this announcement in The Standard / Hong Kong Economic Times.