

# Computech Holdings Limited 駿科網絡訊息有限公司\*

(Incorporated in the Cayman Islands with limited liability)
(Stock code: 8081)

## FINAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2007

CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

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The Stock Exchange of Hong Kong Limited takes no responsibility for the contents of this announcement, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this announcement. This announcement, for which the directors (the "Directors") of Computech Holdings Limited (the "Company") collectively and individually accept responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (1) the information contained in this announcement is accurate and complete in all material respects and not misleading; (2) there are no other matters the ommission of which would make any statement in this announcement misleading; and (3) all opinions expressed in this announcement have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

<sup>\*</sup> For identification purpose only

#### **CHAIRMAN'S STATEMENT**

I am pleased to present the results of Computech Holdings Limited (the "Company") and its subsidiaries (together the "Group") for the year ended 31 December 2007.

We faced intense competition in the IT services sector in Hong Kong in 2007. During the year, we have refrained from taking on some new projects with unacceptably low margins, which has led to an overall decrease in revenue, although we achieved an increase in overall net profit when compared with the previous year.

New entrants to the market have driven down profit margins for IT services contracts in general, despite continuous growth in demand for IT services in the region. Our principle of maintaining high service standards to our clients and our reluctance to compromise on quality forced us to refrain from bidding for a number of new contracts and renewing a number of existing contracts. With strict control on costs, we managed to achieve a slight profit for the year 2007 in the IT services business unit.

Our supply chain solutions business unit did not achieve the expected growth during the year due to the lack of new major projects. However, we were able to increase its overall profit by incorporating value-add services to the products we carried. Improved working capital management has also helped to reduce stock obsolescence and bad debts during the year. In addition, after the disposal of a loss-making associated company, Automated Logistics Solutions Limited ("ALS") during the year, the Group is no longer affected by its negative results.

The Group has reported an improvement in operating profit for the year 2007.

## **Operating Results**

For the year under review, the Group recorded a turnover of approximately HK\$60,498,000, representing a decrease of approximately 9.5% compared with last year. The audited net profit attributable to shareholders of the Company amounted to approximately HK\$1,681,000, representing an increase of approximately 284% compared with last year. The earnings per share for the year ended 31 December 2007 was HK1.6 cents.

Decrease in overall turnover was mainly due to the expiry of a number of contracts in warranty services outsource under the IT services business unit in the third quarter of 2006. On the other hand, revenue from our call center services increased significantly, which helped to offset the decrease in overall revenue. Improvement in the Group's financial results was attributable to the disposal of an associate as well as savings in operating expenses.

Administrative, selling and distribution expenses amounted to approximately HK\$15,274,000 for the year ended 31 December 2007, representing an approximately 7.8% decrease compared with last year.

#### **Market Overview**

Our previous aim to expand our contact center and recruitment services business during the year did not materialize. In addition, the lack of IT services contracts with reasonable margins prevented us from aggressively pursuing new business. We notice that some consolidation is taking place in the market. We will remain cautious and continue to look for new opportunities for future expansion and diversification.

Demand for sophisticated supply chain solutions in our region has increased. Our track record in developing and implementing barcode and radio frequency identification ("RFID") solutions put us in a strong position to take advantage of this trend. We will continue to explore new ways to add value to our principal's (Intermec USA) products to distinguish ourselves in this field and to secure higher overall profit margins in our product and service offerings.

## **Operating Overview**

In 2007, we partnered with our principal, Intermec USA, to roll out RFID printers in the Hong Kong International Airport for baggage identification and tracking. In addition, we have secured substantial orders for RFID systems and mobile computing equipment in China and Hong Kong from customers such as Air Products (USA), V-tech Communications Limited and Wal-Mart.

During the year, the Group also provided hot-line and on-site technical support services to over 150,000 HP Pavilion home PC users in Hong Kong and Macau.

## **Disposal of ALS**

During the year, the Group disposed of a loss-making associate, ALS. ALS is principally engaged in the development and sales of supply chain solutions related software products. ALS incurred significant operating loss for the year 2006 and its performance has since not improved. The Board is of the opinion that the Group should focus our resources on the core businesses of the Group. This disposal is part of the Group's business reengineering process to enhance our competitiveness and financial performance.

## **Prospects and Appreciation**

Faced with intense competition and pressure on profit margins in our business, our previously forecasted growth in the Group's business did not materialize in 2007. Economic conditions in the region remain uncertain with the fiscal measures by the Chinese government to cool its economy. It is important that we continue to maintain strict discipline on cost control, and to further improve our efficiency and productivity in the year ahead. At the same time, we will continue our attempt to diversify into areas with potential for higher growth.

I would like to take this opportunity to express my appreciation to our employees, shareholders, board members, customers, and business partners for their support and contribution to the Group in 2007.

Fung Pak Chuen, Alphonso Chairman

Hong Kong, 18 March 2008

## AUDITED CONSOLIDATED RESULTS

The board (the "Board") of directors (the "Directors") is pleased to announce the audited consolidated results of the Company and its subsidiaries (together the "Group") for the year ended 31 December 2007 together with the comparative audited consolidated results for the year ended 31 December 2006 as follows:

	Note	2007 HK\$'000	2006 HK\$'000
Turnover	2	60,498	66,872
Cost of sales		(43,502)	(49,100)
Gross profit		16,996	17,772
Other income		310	109
Selling and distribution expenses		(1,461)	(1,645)
Administrative expenses		(13,813)	(14,922)
Operating profit		2,032	1,314
Share of net losses of associates		(4)	(614)
Profit before income tax	3	2,028	700
Income tax expense	4	(352)	(262)
Profit for the year		1,676	438
Attributable to:  Shareholders of the Company Minority interests		1,681 ( <u>5</u> )	438
Profit for the year		1,676	438
Earnings per share – Basic (HK cents)	5	<u> 1.60</u>	0.43

# CONSOLIDATED BALANCE SHEET

AT 31 DECEMBER 2007

NON-CURRENT ASSETS Plant and equipment Interests in associates	Note	2007 HK\$'000 768 3	2006 HK\$'000 1,104 305 1,409
CURRENT ASSETS Inventories Debtors, deposits and prepayments Amount due from a shareholder Amounts due from related companies Income tax recoverable Cash and bank balances	6	3,576 8,221 - 2,466 147 3,124	3,277 5,809 12 2,652 128 2,087
DEDUCT		17,534	13,965
DEDUCT: CURRENT LIABILITIES			
Creditors, accruals and deposits received Amount due to a shareholder	7	6,969 15	5,914
Income tax payable		107	58
		7,091	5,972
NET CURRENT ASSETS		10,443	7,993
TOTAL ASSETS LESS CURRENT LIABILITIES		11,214	9,402
NON-CURRENT LIABILITY Loans from directors		(2,256)	(2,256)
NET ASSETS		8,958	7,146
REPRESENTING:			
SHARE CAPITAL		5,240	5,240
RESERVES		3,703	1,906
EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY		8,943	7,146
MINORITY INTERESTS		15	
TOTAL EQUITY		8,958	7,146

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## FOR THE YEAR ENDED 31 DECEMBER 2007

Translation of

At 31.12.2007

financial statements of a PRC subsidiary

Profit/(loss) for the year

	Share capital	Share premium	Translation reserve	Accumulated losses)/ retained profits	Sub-total	Minority interests	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1.1.2006	4,800	1,880	4	(2,077)	4,607	-	4,607
Issue of shares	440	1,761	_	-	2,201	-	2,201
Share issuing expenses	-	(176)	_	_	(176)	_	(176)
Translation of financial statements of a PRC subsidiary							
and an associate	_	_	76	_	76	_	76
Profit for the year				438	438		438
At 31.12.2006 and 1.1.2007	5,240	3,465	80	(1,639)	7,146	-	7,146
Issue of shares to a minority shareholder	-	-	_	_	_	20	20

Attributable to shareholders of the Company

3,465

5,240

116

116

1,681

8,943

1,681

116

1,676

8,958

(5)

#### 1. BASIS OF PREPARATION

## (a) Compliance with Hong Kong Financial Reporting Standards

The consolidated financial results have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS"), Hong Kong Accounting Standards ("HKAS") and Interpretations ("HK(IFRIC)-Int") issued by the Hong Kong Institute of Certified Public Accountants (hereinafter collectively referred to as "Hong Kong Financial Reporting Standards").

## (b) Initial application of new and revised Hong Kong Financial Reporting Standards

In the current year, the Group initially applied the following new and revised Hong Kong Financial Reporting Standards:

HKAS 1 (Amendment)	Presentation of Financial Statements – Capital Disclosures
HKFRS 7	Financial Instruments: Disclosures
HK(IFRIC)-Int 7	Applying the Restatement Approach under HKAS 29
	Financial Reporting in Hyperinflationary Economies
HK(IFRIC)-Int 8	Scope of HKFRS 2
HK(IFRIC)-Int 9	Reassessment of Embedded Derivatives
HK(IFRIC)-Int 10	Interim Financial Reporting and Impairment

The initial application of these new and revised Hong Kong Financial Reporting Standards does not necessitate material changes in the Company's accounting policies or retrospective adjustments of the comparatives presented.

#### 2. TURNOVER AND REVENUE

Turnover represents the net invoiced value of goods sold and related computer services rendered. An analysis of the Group's turnover and other revenue is as follows:—

	2007	2006
	HK\$'000	HK\$'000
Sales	20,328	26,447
Service income	40,170	40,425
Turnover	60,498	66,872
Interest income	46	40
Total revenue	60,544	66,912

## 3. PROFIT BEFORE INCOME TAX

Profit before income tax is arrived at after charging/(crediting):-

		2007	2006
		HK\$'000	HK\$'000
	Cost of inventories expensed	13,023	19,640
	Minimum lease payments paid under operating leases		
	for office premises	2,346	2,517
	Auditor's remuneration	279	264
	Bad debts (recovered)/written off	(170)	197
	Depreciation	631	526
	Directors' remuneration	1,910	1,780
	Other staff salaries and benefits	21,758	21,779
	Retirement scheme contributions	413	442
	Exchange losses, net	21	15
	Loss on disposal of plant and equipment	37	43
	Gain on disposal of interest in an associate	(63)	
4.	INCOME TAX EXPENSE		
		2007	2006
		HK\$'000	HK\$'000
	Current income tax		
	Hong Kong profit tax	295	262
	PRC enterprise income tax	57	
		352	262

The provision for Hong Kong Profits Tax for 2007 is calculated at 17.5% (2006: 17.5%) of the estimated assessable profits for the year. The provision for People's Republic of China ("PRC") (excluding Hong Kong) enterprise income tax for 2007 is calculated at 33% (2006: nil) of the estimated assessable profits for the year.

(a) The income tax expense for the year can be reconciled to the profit per income statement as follows:—

	2007 HK\$'000	2006 HK\$'000
Profit before income tax	<u>2,028</u> =	700
Tax effect at Hong Kong profits tax rate of 17.5%	355	123
PRC and Hong Kong tax rates differential	43	81
Tax effect of income that is not taxable	(103)	(88)
Tax effect of expenses that are not deductible	20	122
Tax effect of unrecognised decelerated/(accelerated)		
depreciation allowances	50	(30)
Tax effect of tax loss not recognised	44	54
Utilisation of previously recongnised tax loss	(57)	
Income tax expense	352	262

(b) The components of unrecognised deductible/(taxable) temporary differences are as follows:-

	2007 HK\$'000	2006 HK\$'000
Deductible temporary differences Unutilised tax losses (Note $4(b)(i)$ ) Accelerated depreciation allowances	377 (557)	309 (839)
Net taxable temporary difference	(180)	(530)

(i) Unutilised tax losses has not been recognised owing to the absence of objective evidence in respect of the availability of sufficient taxable profits that are expected to arise to offset against the unutilised tax losses. The unutilised tax losses accumulated can be carried forward indefinitely.

## 5. EARNING PER SHARE

The calculation of basic earnings per share for the year is based on the following data:-

		2007	2006
	Earnings	HK\$'000	HK\$'000
	Profit attributable to shareholders of the Company for the year	1,681	438
	Shares		
	Weighted average number of ordinary shares in issue	104,802,000	102,076,997
6.	DEBTORS, DEPOSITS AND PREPAYMENTS		
		2007 HK\$'000	2006 HK\$'000
	Debtors, deposits and prepayments comprise:		
	Trade debtors Other debtors, deposits and prepayments	7,816 405	4,946 863
		8,221	5,809

The credit terms given to the customers vary and are generally based on the financial strengths of individual customers. In order to effectively manage the credit risks associate with trade debtors, credit evaluations of customers are performed periodically. The credit period given to trade debtors ranged from 30 days to 60 days. The following is an aging analysis of trade debtors.

	2007 HK\$'000	2006 HK\$'000
Within 3 months 4 – 6 months	6,448 1,301	4,535 282
7 – 12 months		4,946

# 7. CREDITORS, ACCRUALS AND DEPOSITS RECEIVED

The following is an aging analysis of trade creditors:

	2007	2006
	HK\$'000	HK\$'000
Creditors, accruals and deposits comprise:		
Trade creditors	2,584	1,395
Other creditors, accruals and deposits received	2,658	3,280
Deferred revenue	1,112	1,239
Deposits received	615	
	6,969	5,914
The following is an aging analysis of trade creditors:		
	2007	2006
	HK\$'000	HK\$'000
Within 3 months	2,417	1,395
4 – 6 months	167	
	2,584	1,395

## 8. SEGMENT REPORTING

Segment information is presented by way of two segment formats: (a) on a primary segment reporting basis, by business segments; and (b) on a secondary segment reporting basis, by geographical segments.

## (a) Business segments

The Group principally operates in two business segments, (i) provision of IT services, and (ii) supply chain solutions.

	IT s	ervices		ly chain utions		llocated	Fli	imination	Conse	olidated
	2007	2006	2007	2006	2007	2006	2007	2006 HK\$'000	2007	2006
Revenue from external customers Inter-segment sales	36,353	42,090 2,521	24,145	24,782 2,666				(5,187)	60,498	66,872
Total revenue	36,353	44,611	24,145	27,448			_	(5,187)	60,498	66,872
RESULTS Segment results	68	239	2,357	1,546	(502)	(511)	_	-	1,923	1,274
Interest income Gain on disposal of an associate Share of net losses of associates	15 - 	11 - 	30 63 (4)	21 - (613)	1	8 - (1)	- - 	- - -	46 63 (4)	40 - (614)
Profit/(loss) before income tax	83	250	2,446	954	(501)	(504)			2,028	700
Income tax expense									(352)	(262)
Profit for the year									1,676	438
SEGMENT ASSETS Segment assets Associates	5,556	9,678	12,458	4,854	288	537	<u>-</u>		18,302	15,069 305
Total segment assets	5,559	9,680	12,458	5,157	288	537	_		18,305	15,374
SEGMENT LIABILITIES Segment liabilities	(1,009)	(3,563)	(6,963)	(1,792)	(1,375)	(2,873)	<u>_</u>		(9,347)	(8,228)
OTHER INFORMATION Depreciation	487	428	144	98	<u> </u>			_	631	526
Capital expenditure	<u>251</u>	575		273	1		_		331	848

## (b) Geographical segments

The Group's two divisions operate in two principal geographical areas – the PRC (excluding Hong Kong) and Hong Kong. The following table provides an analysis of the Group's revenue, segment assets and capital expenditure by geographical area. Revenue is allocated based on the country in which the customer is located. Segment assets and capital expenditure are allocated based on where the asset are located:–

	Hong Kong		PRC		Consolidated	
	2007	2006	2007	2006	2007	2006
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue from external						
customers	<u>54,216</u>	64,206	6,282	2,666	60,498	66,872
Segment assets	10,783	14,288	7,522	1,086	18,305	15,374
Capital expenditure	322	792	9	56	331	848

#### 9. FINAL DIVIDEND

The Board does not recommend the payment of a final dividend for the year ended 31 December 2007 (2006: Nil).

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

There were no purchase, sale or redemption by the Company, or any of its subsidiaries, of the Company's listed securities for the year ended 31 December 2007.

#### CODE ON CORPORATE GOVERNANCE PRACTICES

The Company has complied with the code provisions set out in Appendix 15 of the GEM Listing Rules (the "Code") throughout the year ended 31 December 2007, except for the following deviation:

Under the code provision B.1.1 of the Code, company should establish a remuneration committee with specific written terms of reference which deal clearly with its authority and duties. A majority of the members of the remuneration committee should be independent non-executive directors.

The Company does not establish a remuneration committee, which constitutes a deviation from code provision B.1.1 of the Code. The Board is in the opinion that establishment of a remuneration committee does not really benefit to the Group after due consideration of the size of the Group and the associated costs involved. According to the current practice of the Company, remuneration of directors are reviewed and approved at regular Board meetings, which have the presence of the independent non-executive directors. In addition, the director will abstain from voting on the relevant board resolution in which he has interest.

#### **AUDIT COMMITTEE**

Pursuant to the GEM Listing Rules, the Company has established an Audit Committee with written terms of reference for the purpose of reviewing and providing supervision over the financial reporting process and internal control procedures of the Group. The Audit Committee has three members comprising Mr. Lee Sai Yeung, Mr. Chung Kong Fei, Stephen and Mr. Ng Chik Sum, Jackson.

Up to the date of approval of these financial statements, the Audit Committee has held four meetings and has reviewed the Company's draft annual, interim and quarterly financial reports.

By Order of the Board Computech Holdings Limited Fung Pak Chuen, Alphonso Chairman

Hong Kong, 18 March 2008

As at the date of this announcement, the executive Directors are Mr. Fung Pak Chuen, Alphonso and Mr. Lo, Richard. The independent non-executive Directors are Mr. Lee Sai Yeung, Mr. Chung Kong Fei, Stephen and Mr. Ng Chik Sum, Jackson.

This announcement will remain on the GEM website on the "Latest Company Announcements" page for 7 days from the date of its posting.