

Global Link Communications Holdings Limited

國聯通信控股有限公司

(incorporated in the Cayman Islands with limited liability)
Stock Code: 8060

Annual Results Announcement for the Year ended 31 March 2007

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Highlights

- Turnover of the Group for the year ended 31 March 2007 was approximately HK\$37,105,000, representing an increase of approximately 44%, as compared with that of the year ended 31 March 2006.
- Profit attributable to equity shareholders of the Company was approximately HK\$2,774,000 for the year ended 31 March 2007.
- The board of the Directors does not recommend the payment of final dividend for the year ended 31 March 2007.

The board of directors (the "Directors") of Global Link Communications Holdings Limited (the "Company") announces the audited consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 March 2007 together with the audited comparative figures for the year ended 31 March 2006 as follows:

CONSOLIDATED INCOME STATEMENT

For the year ended 31 March 2007

	Note	2007 HK\$'000	2006 HK\$'000
Revenue	4	37,105	25,736
Cost of sales		(25,238)	(20,180)
Gross profit		11,867	5,556
Other income Selling expenses Administrative expenses Research and development expenses Finance costs	<i>4 5</i>	2,495 (3,375) (4,513) (2,900) (106)	5,760 (3,590) (5,566) - (22)
Profit before tax	6	3,468	2,138
Income tax	8	(694)	
Profit for the year		2,774	2,138
Attributable to:			
Equity holders of the Company Minority interests		2,774	2,140 (2)
		2,774	2,138
Earnings per share (in HK cents) – Basic	10	0.42 cent	0.32 cent
– Diluted		0.41 cent	0.32 cent

CONSOLIDATED BALANCE SHEET

At 31 March 2007

	Note	2007 HK\$'000	2006 HK\$'000
Non-current assets			
Property, plant and equipment		887	1,273
Current assets			
Trade and other receivables	11	14,043	5,912
Prepayments and deposits		2,817	578
Tax refundable		_	80
Pledged bank deposit and balance		4,400	769
Cash and bank balances		6,462	4,193
		27,722	11,532
Current liabilities			
Trade and other payables	12	18,882	6,636
Provision for taxation		693	243
		19,575	6,879
Net current assets		8,147	4,653
Total assets less current liabilities		9,034	5,926
Net assets		9,034	5,926
Capital and reserves			
Share capital		6,635	6,600
Reserves		2,399	(674)
Total equity attributable to equity holders of the Company		9,034	5,926
Minority interests			
Total equity		9,034	5,926

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 March 2007

Attributable to equity holders of the Company

	Attributable to equity holders of the Company									
	Share capital HK\$'000	Share premium HK\$'000	Merger reserve HK\$'000	Foreign currency translation reserve HK\$'000	Share option reserve HK\$'000	Accumulated losses HK\$'000	Statutory reserves HK\$'000	Total <i>HK</i> \$'000	Minority interests HK\$'000	Total equity HK\$'000
At 1 April 2005 Exchange differences on translating foreign	6,600	15,120	2,135	12	118	(22,356)	2,073	3,702	2	3,704
operations				25				25		25
Net income recognised directly in equity	_	_	_	25	_	_	_	25	_	25
Profit for the year						2,140		2,140	(2)	2,138
Total recognised income and expense for the year	-	-	-	25	-	2,140	-	2,165	(2)	2,163
Equity-settled share-based payments	-	-	-	-	59	-	-	59	-	59
Transfer to statutory reserves						(74)	74			
At 31 March 2006 and 1 April 2006 Exchange differences on translating foreign	6,600	15,120	2,135	37	177	(20,290)	2,147	5,926	-	5,926
operations				208				208		208
Net income recognised directly in equity	_	_	_	208	_	-	_	208	_	208
Profit for the year						2,774		2,774		2,774
Total recognised income and expense for										
the year Issue of shares upon	-	-	-	208	-	2,774	-	2,982	-	2,982
exercise of share option Transfer to statutory	35	91	-	-	-	-	-	126	-	126
reserves						(205)	205			
At 31 March 2007	6,635	15,211	2,135	245	177	(17,721)	2,352	9,034		9,034

1. GENERAL INFORMATION

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands. The address of its registered office is Cricket Square, Hutchins Drive, P. O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The address of its principal place of business is 6/F., Kexun Building, No. 60 Jian Zhong Road, High-Tech Industrial Park, Zhongshan Avenue, Tianhe District, Guangzhou City, Guangdong Province, the People's Republic of China. The Company's shares are listed on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited.

2. BASIS OF PREPARATION OF FINANCIAL STATEMENTS

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the applicable disclosures required by the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited and by the Hong Kong Companies Ordinance.

These financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with HKFRSs requires the use of certain key assumptions and estimates. It also requires management to exercise its judgements in the process of applying the accounting policies.

3. ADOPTION OF NEW AND REVISED HKFRSs

In the current year, the Group has adopted a number of new HKFRSs, amendments to Hong Kong Accounting Standards ("HKASs") and Interpretations ("Int") (hereinafter collectively referred to as "new HKFRSs") issued by the HKICPA that are relevant to its operations and effective for accounting periods beginning on or after 1 December 2005 or 1 January 2006. The adoption of these new HKFRSs did not result in substantial impact on the Group's accounting polices and amounts reported for the current year and prior years.

The Group has not early adopted the following new HKFRSs, that have been issued but are not yet effective:

Effective for annual periods beginning on or after

HKAS 1 (Amendment)	Capital Disclosures	1 January 2007
HKFRS 7	Financial Instruments: Disclosures	1 January 2007
HKFRS 8	Operating Segments	1 January 2009
HK(IFRIC) – Int 8	Scope of HKFRS 2	1 May 2006
HK(IFRIC) – Int 9	Reassessment of Embedded Derivatives	1 June 2006
HK(IFRIC) – Int 10	Interim Financial Reporting and Impairment	1 November 2006
HK(IFRIC) – Int 11	HKFRS 2 - Group and Treasury Share Transactions	1 March 2007
HK(IFRIC) – Int 12	Service Concession Arrangements	1 January 2008

The directors of the Company anticipate that the application of the above new HKFRSs will have no material impact on the results and financial position of the Group.

4. REVENUE AND OTHER INCOME

Revenue, which is also the Group's turnover, is presented net of value-added tax, trade discounts and returns.

		2007 HK\$'000	2006 HK\$'000
	(a) Turnover		
	Revenue from the supply, development and		
	integration of message communication		
	systems and passenger information management system	s 37,105	25,736
	(b) Other income		
	Bad debts recovery	2,151	4,592
	Bank interest income	50	45
	Refund on value-added tax	87	600
		2,288	5,237
	Sundry income	207	523
	Total other income	2,495	5,760
5.	FINANCE COSTS		
		2007	2006
		HK\$'000	HK\$'000
	Bank charges	106	22
6.	PROFIT BEFORE TAX		
	Profit before tax is stated after charging the following:		
		2007	2006
		HK\$'000	HK\$'000
	Auditors' remuneration	200	280
	Impairment loss on trade and other receivables	375	1,184
	Cost of inventories sold*	25,238	20,180
	Depreciation*	520	536
	Minimum lease payments under operating lease – land and building		607
	Net exchange loss Staff costs, including directors' emoluments*:	80	71
	Salaries and wages	4,270	4,716
	Contribution to retirement benefit schemes	144	163
	Equity-settled share-based payments	_	59
	Provision for staff welfare benefits	91	95
		4,505	5,033

^{*} Cost of inventories sold includes HK\$1,453,000 (2006: HK\$1,850,000) relating to staff costs and depreciation expenses which are also included in the respective total amounts disclosed separately above for each of these types of expenses.

7. SEGMENTAL INFORMATION

Primary reporting format – geographical segments

Geographical segment information is chosen as the primary reporting format because this is more relevant to the Group in making operation and financial decision.

The Group's business can be subdivided into the PRC and Hong Kong markets.

In presenting information on the basis of geographical segment, segment information is reported based on the geographical location of customers.

Secondary reporting format – business segments

As the Group has developed the new market for passenger information management systems, in presenting the information on the basis of business segments, management has evaluated and considered that the Group's business segments are now structured and managed separately according to the nature of the products they provide instead of the customers they serve. The Group's business segments are as follows:

- Supply, development and integration of message communication systems; and
- Supply, development and integration of passenger information management systems.

There are no sales between the business segments.

(a) Primary reporting format – geographical segments

An analysis of the Group's turnover and contribution to operating results and segmental assets and liabilities by geographical areas is as follows:

	PR 2007 <i>HK\$</i> '000	2006 HK\$'000	Hong 2007 HK\$'000	Kong 2006 <i>HK</i> \$'000	Elimin 2007 <i>HK\$</i> '000	2006 HK\$'000	Tot 2007 HK\$'000	2006 HK\$'000
REVENUE External sales Inter-segment sales*	34,233 376	10,942 2,498	2,872 964	14,794 283	(1,340)	(2,781)	37,105	25,736
	34,609	13,440	3,836	15,077	(1,340)	(2,781)	37,105	25,736
RESULT Segment result	9,654	2,648	1,008	1,535			10,662	4,183
Unallocated corporate expenses Interest income Other unallocated incom	e						(9,689) 50 2,445	(7,805) 45 5,715
Profit before tax							3,468	2,138
Income tax							(694)	
Profit for the year							2,774	2,138
ASSETS Segment assets	26,436	8,525	2,173	4,200			28,609	12,725
Unallocated assets								80
Total assets							28,609	12,805
LIABILITIES Segment liabilities	14,037	4,059	4,845	2,577			18,882	6,636
Unallocated liabilities							693	243
Total liabilities							19,575	6,879
OTHER INFORMATION Capital expenditure Depreciation	40 516	47 533	10 4	- 3			50 520	47 536
Impairment of trade receivable	375	1,087		97			375	1,184

^{*} Inter-segment sales are charged on basis mutually agreed between the segments.

(b) Secondary reporting format – business segments

	Mess	age						
	commun	ication	Passenger in	nformation				
	syste	ems	management systems		Unallo	Unallocated		al
	2007	2006	2007	2006	2007	2006	2007	2006
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Sales to external customers	15,594	25,736	21,511	_	_	_	37,105	25,736
Segment assets	3,513	5,477	9,418	-	15,678	7,328	28,609	12,805
Capital expenditure		_			50	47	50	47

8. INCOME TAX

Income tax in the consolidated income statement represents:

	2007 HK\$'000	2006 HK\$'000
Current year provision:		
PRC enterprise income tax	667	_
Hong Kong	27	
	694	

During the year, Global Link Communications (HK) Limited paid license fees to Hilltop Holdings Group Limited for the use of a software trademark and design. According to the applicable Hong Kong tax regulation, the payments are deemed as royalties sourced from Hong Kong and subject to withholding tax at the Hong Kong profits tax rate of 17.5% on 30% of the payments.

PRC enterprise income tax represents tax charges on the assessable profits of the PRC subsidiaries of the Group at the prevailing tax rates applicable. One of the PRC subsidiaries of the Group, Guangzhou Global Link Communications Inc. ("Guangzhou GL"), has been approved as a high and new technology enterprise and entitled to a favorable national tax rate of 15%. In addition, being a wholly foreign-owned enterprise, Guangzhou GL was entitled to preferential tax treatments including full exemption from PRC enterprise income tax for two years starting from their first profit-making year, followed by a 50% reduction for the next three consecutive years. The statutory financial year ended 31 December 2006 was the final year for Guangzhou GL to be entitled to 50% tax reduction treatment. The tax rates applicable to Guangzhou GL were 10.5% for the year ended 31 December 2006 and 18% thereafter.

Income tax expense on the Group's profit before taxation differs from the theoretical amount that would arise using the PRC statutory Enterprise Income Tax ("EIT") rate in the PRC as follows:

	2007 HK\$'000	2006 HK\$'000
Profit before taxation	3,468	2,138
Calculated at the PRC EIT rate of 33% (2006: 33%)	1,144	706
Effect of different tax rates in other countries/regions	518	_
Effect of tax exemptions granted to PRC subsidiaries	(1,630)	145
Effect of income not subject to taxation	(101)	(2,122)
Effect of expenses not deductible for taxation purposes	824	360
Effect of unrecognised temporary differences	(168)	248
Utilisation of tax losses previously not recognised	(62)	_
Effect of tax losses not recognised	169	656
Effect of withholding tax		7
Taxation charge for the year	694	_

9. DIVIDENDS

No dividend was paid or proposed during 2007, nor has any dividend been proposed since the balance sheet date (2006: Nil).

10. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share attributable to the ordinary equity holders of the parent is based on the following data:

	2007 HK\$'000	2006 HK\$'000
Earnings for the purposes of basic and diluted earnings per share (profit for the year attributable to equity holders of the parent)	2,774	2,140
	Number of she 2007	
Weighted average number of ordinary shares for the purposes of basic earnings per share	660,206	660,025
Effect of dilutive potential ordinary shares: Share options	16,505	
Weighted average number of ordinary shares for the purposes of diluted earnings per share	676,711	660,025

The computation of diluted earnings per shares does not assume the exercise of certain of the Company's outstanding share options as the exercise price of those share options is higher than the average market price per share.

11. TRADE AND OTHER RECEIVABLES

12.

	Gı	roup
	2007	2006
	HK\$'000	HK\$'000
Trade receivables	12,931	5,477
Other receivables	891	435
Bills receivables	221	
=	14,043	5,912
Details of the ageing analysis of trade receivables are as follows:		
	2007	2006
	HK\$'000	HK\$'000
Between 0 to 90 days	9,671	3,046
Between 91 to 180 days	1,741	900
Between 181 to 365 days	1,377	1,478
Between 1 to 2 years	142	53
<u>-</u>	12,931	5,477
Customers are generally granted with credit terms of 30 to 90 days.		
TRADE AND OTHER PAYABLES		
		Group
	2007	2006
	HK\$'000	HK\$'000
Trade payables	15,254	4,007
Other payables	3,549	2,629
Deposits received from customers	79	
<u>-</u>	18,882	6,636
Details of the ageing analysis of trade payables are as follows:		
	2007	2006
	HK\$'000	HK\$'000
Between 0 to 90 days	7,835	138
Between 91 to 180 days	3,310	45
Between 181 to 365 days	759	247
Between 1 to 2 years	1,328	1,853
Over 2 years	2,022	1,724

4,007

MANAGEMENT DISCUSSION AND ANALYSIS

Financial Review

During the year, the Group has started integral enterprise operation standing on its products and services concept "to increase enterprise's competitive advantage through creative products, to satisfy customer's actual demand through professional solution". The Group's operating result developed under the concept in a steady way during the year. The Group's turnover for the year was approximately HK\$37,105,000, represent a 44% increase from last year.

The Group's gross profit for the year was approximately HK\$11,867,000, and gross profit margin increased from approximately 22% to approximately 32%. The Group believes that market development through multi media view control system in railway transportation can enhance its products' competitive edge in the industry and the corresponding operating benefits. During the year, the Group continued to control the selling expenses accounts receivable and customer risks, which led to a net increase in cash flow corresponding to the increased turnover. The Group has operating profit for the year despite the significant increase in research and development expenses for new products.

Business Review

During the year, the Group has started integral enterprise operation standing on its products and services concept, "to increase enterprise's competitive advantage through creative products, to satisfy customers' actual demand through professional solution", caught the good opportunity from the country's high investment in railway transportation construction, increased research and development in view channel control system, broadcasting media system, and intelligent view channel security control system, and assigned top marketing staff to develop the market in an active way. As a result, the enterprise has captured new market segment in underground railway construction, train manufacturers and integrated railway transportation project companies.

The Group's turnover for the year was approximately HK\$37,105,000.

The Group deeply realizes that, an enterprise's competitive power is rely on its continuous creative capability. During the year, implementation of the enterprise's operation strategy, market and product development were surrounded with the core theme – "professional" and "creativity". As a result, the enterprise's operation has achieved unprecedented result.

With the contribution from employees, the Group's products, technology and market have the following advantages:—

- 1) advantages in underground railway multi media view control system.
 - market leader advantage: the multi media view channel control system were installed and used in operation for both new and old train and the Group's reliable system and good impact were highly appreciated by owners and train manufacturers, and became the actual application standard in the industry.
 - product technology advantage: the Group has adopted the most advanced view channel express and IP technology, passed related safety and technology certification, accorded with train's usage standard which became industry' guideline.
 - project technology advantage: the Group has experience in project design and construction technology for the specific environment for underground trains and the Group has provided consultancy and training to underground railway owners, train manufacturers and integrated companies.
 - localized advantage: the Group holds the core technology and self-developed technology patent, accorded with the country's industry policy - wholly localized and cost advantage with competitive power.
- 2) advantages in telecommunication value-added services software solutions
 - product leader advantage: the Group's varies software solutions adopted by backbone operators in the country will be adopted by more provinces and cities.
 - self-developed technology advantage: all the Group's software products were selfdeveloped and the Group holds the core technology and sufficient self-determination dissection.

Business Outlook

Following PRC's continuous economic development, city transportation is the main focus that PRC government dedicated to construct. Well developed and convenient transportation not only became citizen's request, it's also directly related to the city's overall strength and investment environment. The NDRC has already approve 22 core cities to construct underground railway. At present, 22 underground railway were opened in cities including Beijing, Shanghai, Guangzhou, Shenzhen and Nanjing. According to the plan, by 2010, these 22 core cities will each additionally open 1 to several underground lines, where the total additional open lines are 50 with total investment exceeding in RMB500 billion. In the coming years, Olympics Games, World Expo, Asian Games and World University Games will be held in PRC core cities. For the country and cities security, government

has invested huge amount to construct security projects. View channel security control system were installed in roads, community, public transportation, long-distance passenger transportation and underground railway. Billion dollars will be invested for underground railway view channel control system projects in the next 3-5 years.

Telecommunications operators, on the basis of having advanced network technology, aim to capture market share through new operation model. Accordingly, new telecommunication software solution still have good market prospect.

With board and foreseeable market in the PRC and the world's railway transportation security and board casting media construction, the Group's management believe, through management insistence, creative products and services, Global Link will have more outstanding competitive advantage in the industry. In the foreseeable future, the Group will launch new products, new systems and new software solutions for the railway transportation and information industry and it will achieve better operating earnings.

The Group believes the application of Radio Fequency Identification (RFID) technology, one of the new technology in the information technology industry, is being applied in a more general way. The Group is actively seeking alliance with telecommunication operators in the research and development for new market and growth opportunity.

Material Acquisitions, Disposals and Significant Investments

The Group did not have any material acquisitions, disposals and significant investments during the year under review.

Capital Structure

There has been no material change in the capital structure of the Company since last accounting year.

The Group carried out prudent financial policy, surplus cash is deposited in bank to finance operation and investments. Management will review the financial forecast on a regular basis to ensure the use of proceeds strictly follows those stated in the prospectus of the Company dated 31 October 2002 (the "Prospectus") or identified by the Directors during the normal course of business. As at 31 March 2007, the Group had a total cash and bank balances, amounted to approximately HK\$6,462,000, which was mainly generated from daily operation.

The Company allotted and issued an aggregate of 100,000,000 new shares at a subscription price of HK\$0.106 each to six private investors under the general mandate of the Company, the subscription of which was completed on 26 April 2007. Please refer to the announcement of the Company dated 11 April 2007 and 26 April 2007 for further details of the allotment of shares.

Liquidity and financial resources

As at 31 March 2007, the Group had net current assets of approximately HK\$8,147,000 (2006: approximately HK\$4,653,000), of which approximately HK\$6,462,000 (2006: approximately HK\$4,193,000) were cash and bank balances. The Directors are confident that the Group's existing financial resources will be sufficient to satisfy its commitments and working capital requirements.

Gearing ratio

The Group did not have any interest bearing bank loan and other borrowings for the year under review.

Foreign exchange exposure

The Group has minimal exposure to foreign currency risk as most of its business transactions, assets and liabilities are principally denominated in Hong Kong dollars and Renminbi. Accordingly, the Directors do not consider that the Group is significantly exposed to foreign exchange risk and therefore it is not necessary to implement any hedging policy for the Group.

Segment revenue

The Group's segment revenue is based on the geographical locations of customers. However, for those customers who are located in areas where the Group do not have assets or liabilities were treated as revenue arising in Hong Kong for presentation purpose.

Employee and salaries policy

As at 31 March 2007, the Group has 52 staff (2006: 63 staff), with 43 and 9 staff employed in the PRC and Hong Kong respectively.

	At 31 March 2007 Number of staff	At 31 March 2006 Number of staff
Management, finance and administration	17	18
Research and development	12	25
Marketing and sales	23	20
Total	52	63

The total staff costs, including Directors' emoluments, amounted to approximately HK\$4,505,000 (2006: approximately HK\$5,033,000) for the year under review. Staff remuneration, including the emolument payable to the Directors, is reviewed by the Group from time to time depending on length of service and performance of the staff.

The Group provides various employee benefits, including share option scheme, Mandatory Provident Fund Scheme, social insurance and accident insurance for frequent travel staff.

Contingent Liabilities and charges on the Group's assets

At the balance sheet date, contingent liabilities not provided for in the financial statements were as follows:

	2007	2006
	HK\$'000	HK\$'000
Guarantees in respect of performance bonds in favour		
of contract customers	6,568	769

At 31 March 2007, banking facilities of HK\$12,340,000 (2006: HK\$1,500,000) were granted by a bank to a wholly owned subsidiary of the Company. Those facilities were secured by pledged bank deposit and balance in the aggregate sum of HK\$4,400,000 (2006: HK\$769,000) and a long term standby letter of credit for HK\$2,300,000 (2006: HK\$ Nil) issued by a related company.

Purchase, Sale or Redemption of Shares

Neither the Company, nor any of its subsidiaries has purchased, redeemed or sold any of the Company's listed securities during the year under review.

Subsequent events

The Company allotted and issued an aggregate of 100,000,000 new shares at a subscription price of HK\$0.106 each to six private investors under the general mandate of the Company, the subscription of which was completed on 26 April 2007. Please refer to the announcements of the Company dated 11 April 2007 and 26 April 2007 for further details of the allotment of shares.

Corporate governance

The Company has established a formal and transparent procedure to protect the interests of the shareholders of the Company. The Company applied the principles and complied with all the code provisions as set out in the Code on Corporate Governance Practices in Appendix 15 of the GEM Listing Rules throughout the period under review.

Audit Committee

The Company established an audit committee with written terms of reference in compliance with the GEM Listing Rules. The primary duties of the audit committee are to review and supervise the financial reporting process and internal controls system of the Group. The audit committee comprises three members, Mr. Hu Tiejun, Mr Lu Ting Jie and Mr. Leung Kwok Keung. All of them are independent non-executive Directors. The chairman of the audit committee is Mr. Hu Tiejun.

The Group's annual audited results during the year ended 31 March 2007 have been reviewed by the audit committee, which was of the opinion that the preparation of such results complied with the applicable accounting standards and requirements and that adequate disclosure have been made.

On behalf of the Board

Ma Yuanguang

Chairman

Hong Kong, 22 June 2007

As at the date of this announcement, the executive directors of the Company are Mr. Ma Yuanguang, Mr. Hu Zhi Jian, Mr. Chau Siu Piu and Mr. Lo Kam Hon, Gary; the non-executive director of the Company is Mr. Wing Kee Eng, Lee; and the independent non-executive directors of the Company are Mr. Hu Tiejun, Mr. Lu Ting Jie and Mr. Leung Kwok Keung.